MINUTES

WORK SESSION OF THE BOARD OF DIRECTORS

METROPOLITAN ATLANTA RAPID TRANSIT AUTHORITY

November 3, 2016

12:41 p.m.

Board Members Present

Roberta Abdul-Salaam Robert L. Ashe III Robert F. Dallas Frederick L. Daniels, Jr. Jim Durrett Roderick E. Edmond

Freda B. Hardage Barbara Babbit Kaufman

Jerry Griffin

Staff Members Present

Keith T. Parker, AICP

Richard Krisak
Rukiya Thomas
LaShanda Dawkins (Acting)
Elizabeth O'Neill
Robin Henry
Benjamin Limmer
Ryland McClendon
David Springstead
Jonathan Hunt
Fernando Risco
Joseph Erves
Kevin Hurley
Amanda Rhein
Davis Allen
Abebe Girmay

Chairman's Report

Upcoming Meetings

Thursday, November 30, 2016 November 29, 2016

- Operations & Safety Committee 10:00 a.m.
- Business Management Committee (immediately following)

Thursday, December 8, 2016

- Planning & External Relations Committee 9:30 a.m.
- Work Session -- 10:30 a.m.
- Board 12:030 p.m.

Approval of the October 6, 2016 Work Session Minutes

On motion by Mrs. Hardage seconded by Mr. Dallas, the minutes were unanimously approved by a vote of 7 to 0, with 7 members present.

General Manager/CEO Report

Energy Savings Program Procurement

Energy Savings Performance Contracts (ESPCs) allow public agencies to procure energy and water savings, renewables and facility improvements with no upfront capital costs. An ESPC is a contract between the agency and an Energy Service Company (ESCO). On average, a comprehensive EPC project results in roughly a 20% reduction in energy use/costs and lasts approximately 17 years. MARTA's Source Evaluation Committee recommends Schneider Electric Buildings Americas, Inc. as MARTA's Energy Services Company (ESCO).

Preliminary Audit Results

- Conducted walkthrough facility audit in December 2015
- Spend \$16M a year in utility expenses (mostly electric 92%)
- Identified 67 potential energy and water conservation measures
- Estimate \$23M project:
 - . Lighting \$12M
 - . HVAC, fans and building energy system controls \$6M
 - . Escalators \$4M
 - . Water efficiency and others \$1M
- Additional \$13M in solar photovoltaic panels
- Potential savings estimate of \$5.8M a year (a simple payback of 6 years)

ESCO Selection Timeline

- Began advertisement via RFP on April 27
- Eighty-four (84) firms requested solicitation documents
- Eleven (11) Energy Services Companies (ESCOs) and sixteen (16) subcontractor firms attended the pre-proposal conference held on May 12
- Received 8 proposals by deadline of July 8
- Shortlisted 3 proponents after 6 weeks of Source Evaluation Committee proposal review
- Technical presentations given on September 21
- Requested Best and Final Offer on October 14
- Source Evaluation Committee recommend Schneider Electric Buildings Americas, Inc. as MARTA's Energy Services Company

Next Steps include:

- Two-part approval process: audit and construction
- Request Business Management Committee approval to enter into contract with ESCO to conduct an audit November 30
- Request Board approval December 8
- Begin Authority-wide, comprehensive audit to identify more savings opportunities January 2017
- Return to Board with recommendation on award of full energy savings performance contract for construction – Summer 2017

* * *

On motion by Mr. Durrett seconded by Mr. Griffin the Board unanimously agreed by a vote of 7 to 0, with 7 members present to go into Executive Session at 12:20 p.m. to discuss real estate and potential litigation.

On motion by Mr. Griffin seconded by Mr. Durrett, the Board unanimously agreed by a vote of 7 to 0, with 7 members present to adjourn the Executive Session at 1:08 p.m.

* * *

Resolution Authorizing a Committee for 457 Deferred Compensation Plans

This resolution would authorize the GM/CEO to appoint a fiduciary committee (MARTA Non Represented Defined Contribution Pension Committee) that would provide oversight of the investments in the MARTA Employee 457(b) Deferred Compensation Plan.

Resolution Authorizing the Award of a Contract With Segalrogerscasey for Investment Advisor for MARTA Non-Represented Defined Contribution Plan and 457 Deferred

This resolution would authorize the General Manager/CEO to enter into a contract with Segalrogerscasey to provide investment advisory services for the MARTA Non-Represented Defined Contribution Pension Plan as well as the MARTA Employee 457(b) Deferred Compensation Plans.

Work Session 11/3/16 Page 4

MARTA Hackathon

MARTA held its first Hackathon on October 28-29, 2016 at The Garage (Sandbox ATL, Tech Square). The event's objective was to attract creative minds to help MARTA provide better transit services. Two-hundred + (200) participants were involved consisting of coders, designers and business developers (professionals & students from local universities and community colleges).

The event was a great success. First place winner was an APP that reloads Breeze on your phone. The second place winner was 'MARTA Connect' which can tell you where your bus or train is and can also call Uber for you. The third place winner was 'MARTA Rewards' — how to increase ridership. Future Hackathons will be held in February and June 2017.

2017 Nominating Committee

Candidates for the 2017 Nominating Committee members are:

- Juanita Jones Abernathy
- Jim Durrett
- Jerry Griffin
- Freda B. Hardage

<u>Adjournment</u>

The Work Session of the MARTA Board of Directors adjourned at 1:35 p.m.